

Request for Proposals: Park Operator
for Descanso Bay Regional Park

Date: 09 March, 2017

Attachments

none

General Inquiries

Q 2.1 Are there income/expense # for 2016 available or can you advise whether there were any significant changes from 2015?

A 2.1 No, we have not yet received the 2016 financial report for Descanso Bay Regional Park. Our understanding however, is that site night numbers and occupancy rates remained around the same as 2015 and campground expenses did not increase.

Q 2.2 What is the RDN contract fee? What was it in 16 and will it be in 17? Is it the performance bond?

A 2.2 In RFP *Section 3.0 DBRP Campground Expenses (\$)* 2010-2015, Selected the last line item is "RDN Contract Fee". This line item refers to a \$5,000 (\$4,000 in 2015) contract fee that, up until the end of 2015, the contractor was required pay to the RDN. Under the proposed new contract this fee is no longer a requirement. Please note that this fee is not the same as the performance bond which is required prior to contract signing.

Q 2.3 I am seeking clarity on the General Safety and Security section as it states – "Ensure staff is on-site twenty-four hours a day during July -August and on all holidays and holiday long weekends during the remainder of the high-season." To me with the word *remainder* in the sentence the 24-hour coverage would be July and August plus the September long weekend.

A 2.3 The contractor is responsible to have staff on-site twenty-four hours a day during all holiday long weekends during the high season which is from the beginning of April to the end of September as well as every day during July and August. In other words, staff must be on-site 24-hours a day for the Easter long weekend in April, the Victoria Day long weekend in May, every day in July and August, and the Labour Day long weekend in September.

Amendments

none

END.

